



Lisa Marsalis

AINS

VP Program Manager

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Lisa joined our team as the Vice President of our public entities program in June of 2022. In this role, she oversees the Glatfelter Public Entities underwriting team, including underwriting profit/loss, appetite, applications and guidelines, and works with our sales associates and producers to help grow our municipal, water, school, school bus and miscellaneous public entity books of business.

She joins Glatfelter with a deep understanding of the public entity market and has worked for various insurance companies in niche underwriting P&C lines. Most recently, she worked for Intact Public Entities where she started as a Senior Underwriter and ended as the Underwriting Director. In that role, Lisa managed the underwriting team for 1st dollar and loss sensitive business.

Lisa also holds multiple designations including AINS, Program in General Insurance and Risk Management for Public Entities, and is in the process of completing her CPCU.

When she's not working, Lisa enjoys spending time with her family, reading and practicing hot yoga.

Glatfelter Public Entities is a premier public entity program manager. We provide insurance and risk management solutions for over 4,000 public entities including those who treat, store and distribute water and wastewater; municipalities and miscellaneous public entities; public, private and charter educational institutions, and independent school bus contractors.

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